



What you originally paid for the property does not affect its current value



The amount of money you need to get from the sale does not affect its value



What you think it should be worth has no effect on its value



What another real estate agent says your property is worth does not affect its value



A tax assessor does not always indicate what your property is worth on the open market

The value of your property is determined by what a ready, willing, and able buyer will pay for it on the open market, and this is based upon the value of other recently closed sales of similar properties in your area.